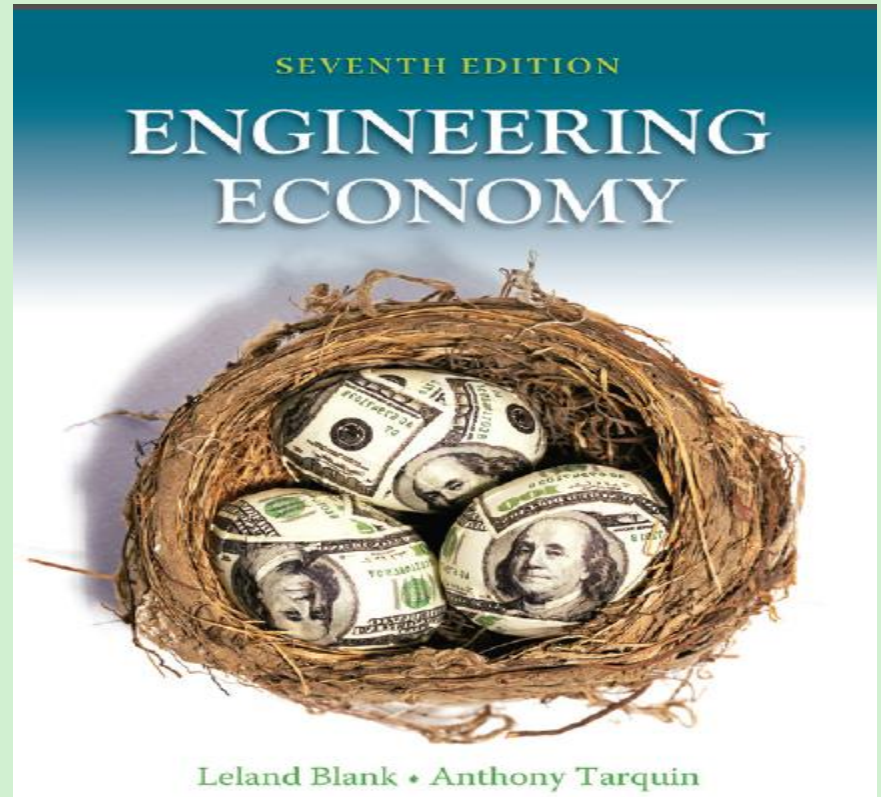




First session 1
**Foundations Of
Engineering
Economy**



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Course Website: [http://www. Krrtf.ir](http://www.Krrtf.ir) & [http:// newdeal.blogfa.com](http://newdeal.blogfa.com)

Course Text: Engineering Economy, 7th edition, by Leland Blank & Anthony Tarquin

LEARNING OUTCOMES

**Time Value of Money
(TVM)**

Interest rate

Terms and symbols

Cash flows

Economic equivalence

**Simple and compound
interest**

**Minimum attractive
rate of return**

**Spreadsheet
functions**

Time Value of Money (TVM)

Description: TVM explains the change in the amount of money over time for funds owed by or owned by a corporation (or individual)

- **Corporate investments are expected to earn a return**
- **Investment involves money**
- **Money has a 'time value'**

The time value of money is the most important concept in engineering economy

Interest and Interest Rate

□ **Interest** – the manifestation of the time value of money

- Fee that one pays to use someone else's money
- Difference between an ending amount of money and a beginning amount of money

➤ **Interest = amount owed now – principal**

□ **Interest rate** – Interest paid over a time period expressed as a percentage of principal

➤
$$\text{Interest rate (\%)} = \frac{\text{interest accrued per time unit}}{\text{principal}} \times 100\%$$

Rate of Return

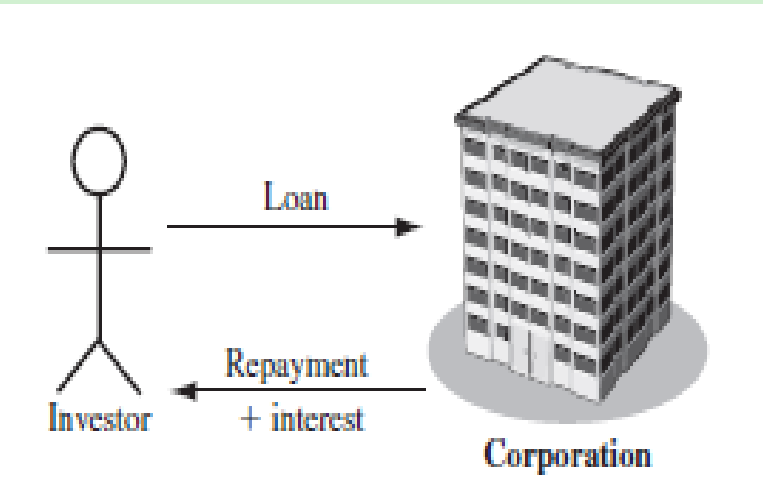
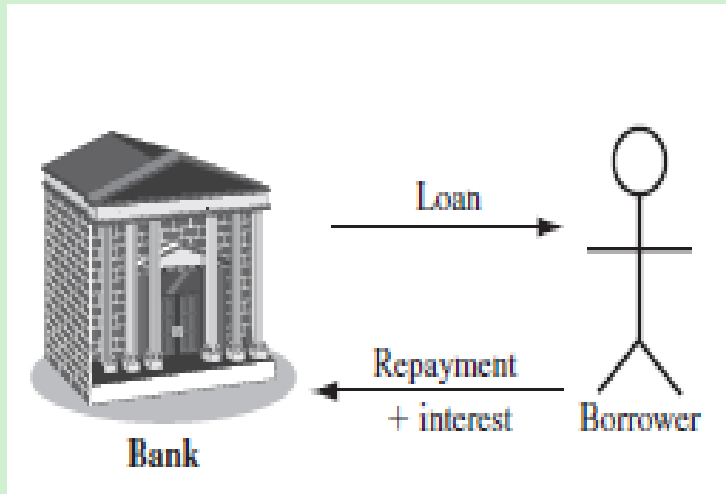
- ❑ Interest earned over a period of time is expressed as a percentage of the original amount (principal)

$$\text{Rate of return (\%)} = \frac{\text{interest accrued per time unit}}{\text{original amount}} \times 100\%$$

- ❖ Borrower's perspective – interest rate paid
- ❖ Lender's or investor's perspective – rate of return earned

Interest paid

Interest earned



Interest rate

Rate of return

Commonly used Symbols

t = time, usually in periods such as years or months

P = value or amount of money at a time t
designated as present or time 0

F = value or amount of money at some future
time, such as at $t = n$ periods in the future

A = series of consecutive, equal, end-of-period
amounts of money

n = number of interest periods; years, months

i = interest rate or rate of return per time period;
percent per year or month

Cash Flows: Terms

- ❑ **Cash Inflows** – Revenues (**R**), receipts, incomes, savings generated by projects and activities that **flow in**. **Plus sign used**
- ❑ **Cash Outflows** – Disbursements (**D**), costs, expenses, taxes caused by projects and activities that **flow out**. **Minus sign used**
- ❑ **Net Cash Flow (NCF)** for each time period:
$$\text{NCF} = \text{cash inflows} - \text{cash outflows} = R - D$$
- ❑ **End-of-period assumption:**
Funds flow at the end of a given interest period

Cash Flows: Estimating

- ✓ Point estimate – A single-value estimate of a cash flow element of an alternative

Cash inflow: Income = \$150,000 per month

- ✓ Range estimate – Min and max values that estimate the cash flow

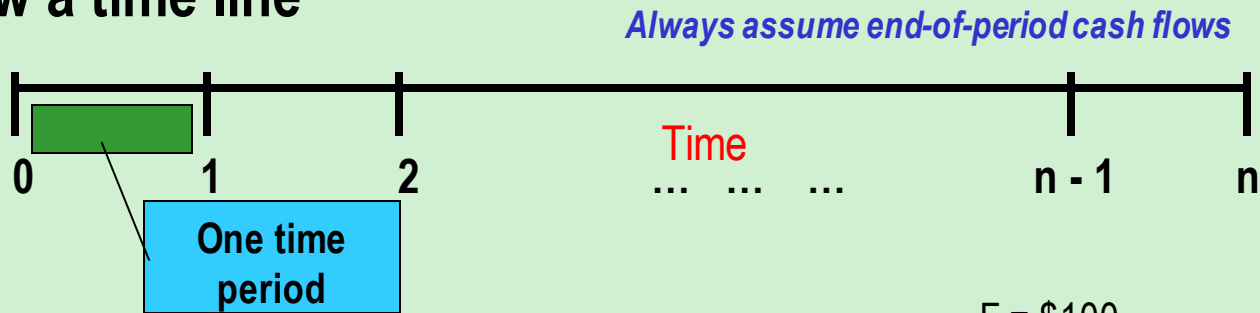
Cash outflow: Cost is between \$2.5 M and \$3.2 M

Point estimates are commonly used; however, range estimates with probabilities attached provide a better understanding of variability of economic parameters used to make decisions

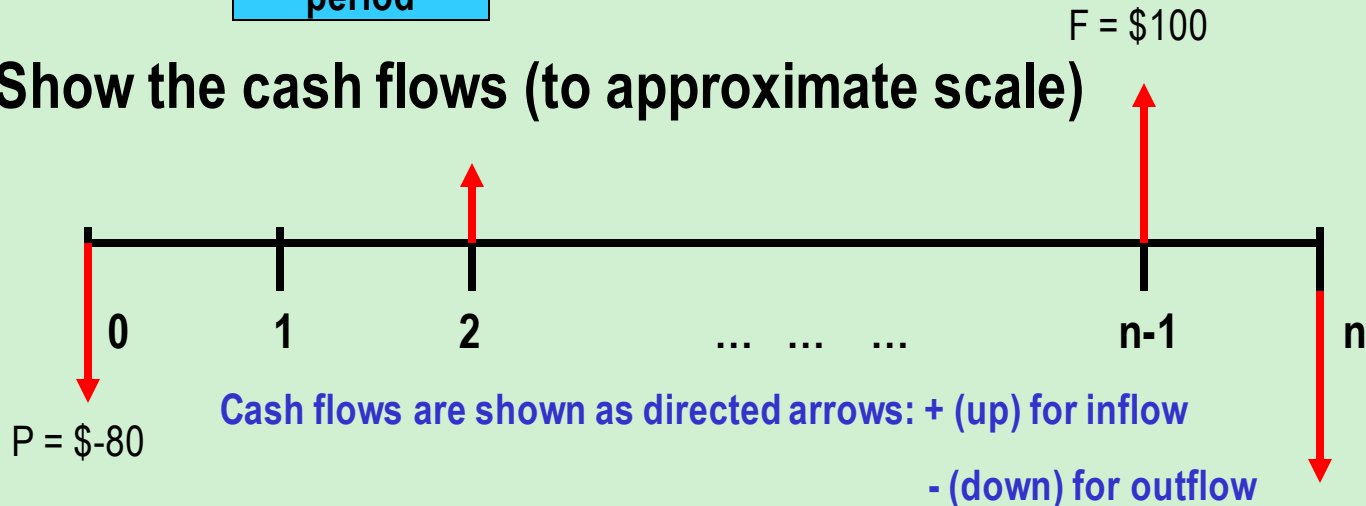
Cash Flow Diagrams

What a typical cash flow diagram might look like

Draw a time line



Show the cash flows (to approximate scale)



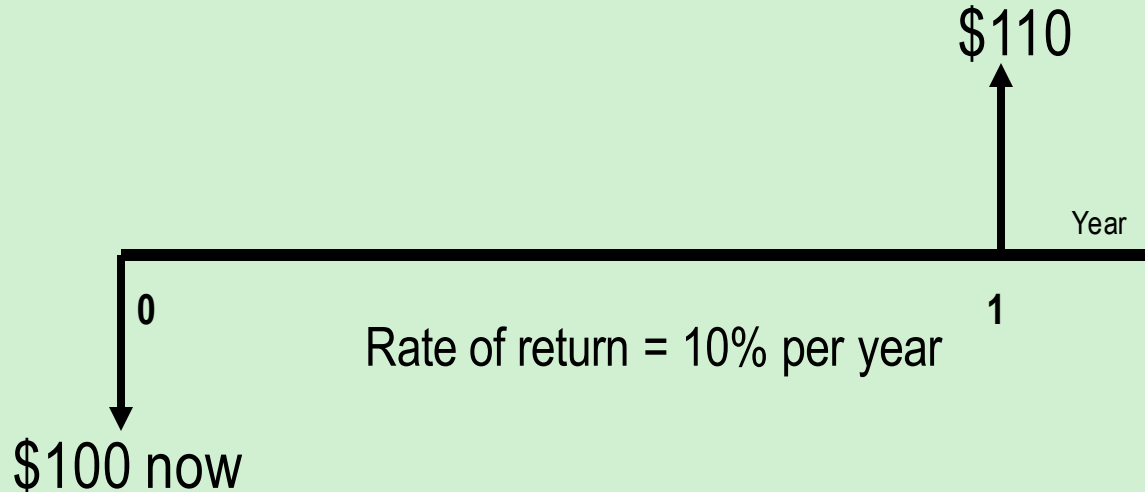
Economic Equivalence

Definition: Combination of **interest rate** (rate of return) and **time value of money** to determine different amounts of money at different points in time that are economically equivalent

How it works: Use rate i and time t in upcoming relations to move money (values of P , F and A) between time points $t = 0, 1, \dots, n$ to make them equivalent (not equal) at the rate i

Example of Equivalence

Different sums of money at different times may be equal in economic value at a given rate



\$100 now is economically equivalent to \$110 one year from now, if the \$100 is invested at a rate of 10% per year.

Simple and Compound Interest

□ Simple Interest

Interest is calculated using principal only

Interest = (principal)(number of periods)(interest rate)

$$I = Pni$$

Example: \$100,000 lent for 3 years at simple $i = 10\%$ per year. What is repayment after 3 years?

$$\text{Interest} = 100,000(3)(0.10) = \$30,000$$

$$\text{Total due} = 100,000 + 30,000 = \$130,000$$

Simple and Compound Interest

□ Compound Interest

Interest is based on principal plus all accrued interest

That is, interest compounds over time

Interest = (principal + all accrued interest) (interest rate)

Interest for time period t is

$$I_t = \left(P + \sum_{j=1}^{t-1} I_j \right) (i)$$

Compound Interest Example

Example: \$100,000 lent for 3 years at $i = 10\%$ per year compounded. What is repayment after 3 years?

Interest, year 1: $I_1 = 100,000(0.10) = \$10,000$

Total due, year 1: $T_1 = 100,000 + 10,000 = \$110,000$

Interest, year 2: $I_2 = 110,000(0.10) = \$11,000$

Total due, year 2: $T_2 = 110,000 + 11,000 = \$121,000$

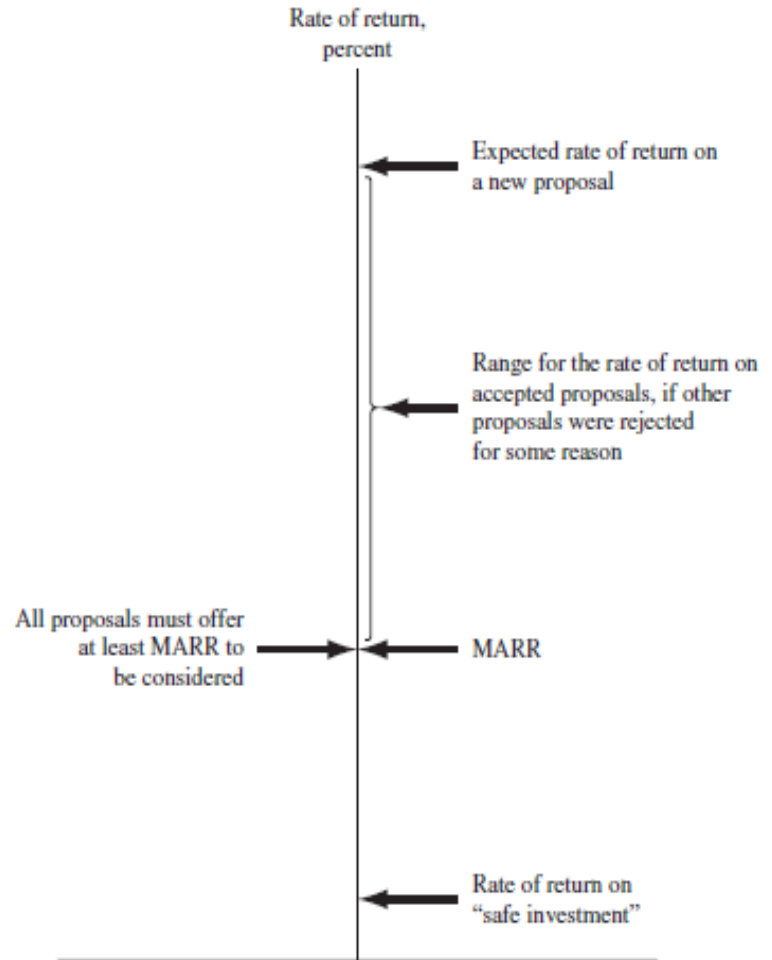
Interest, year 3: $I_3 = 121,000(0.10) = \$12,100$

Total due, year 3: $T_3 = 121,000 + 12,100 = \mathbf{\$133,100}$

Compounded: \$133,100	Simple: \$130,000
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Minimum Attractive Rate of Return

- ❖ MARR is a reasonable rate of return (percent) established for evaluating and selecting alternatives
- ❖ An investment is justified economically if it is expected to return at least the MARR
- ❖ Also termed *hurdle rate*, *benchmark rate* and *cutoff rate*



MARR Characteristics

- ❑ MARR is established by the financial managers of the firm
- ❑ MARR is fundamentally connected to the **cost of capital**
- ❑ Both types of capital financing are used to determine the **weighted average cost of capital (WACC)** and the MARR
- ❑ MARR usually considers the **risk** inherent to a project

Types of Financing

- **Equity Financing** –Funds either from retained earnings, new stock issues, or owner's infusion of money.
- **Debt Financing** –Borrowed funds from outside sources – loans, bonds, mortgages, venture capital pools, etc. Interest is paid to the lender on these funds

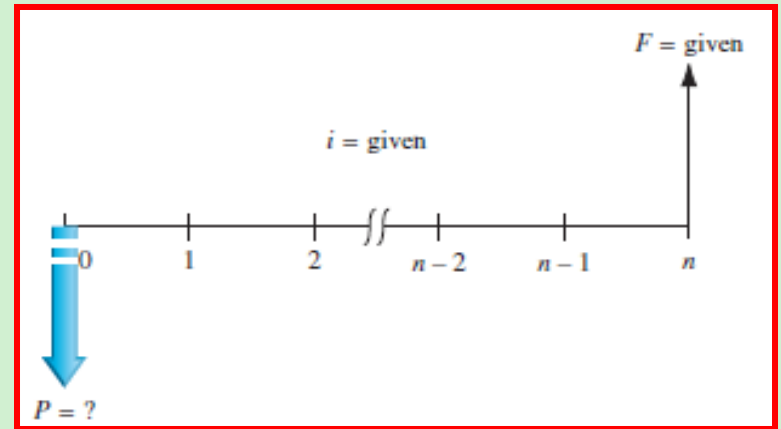
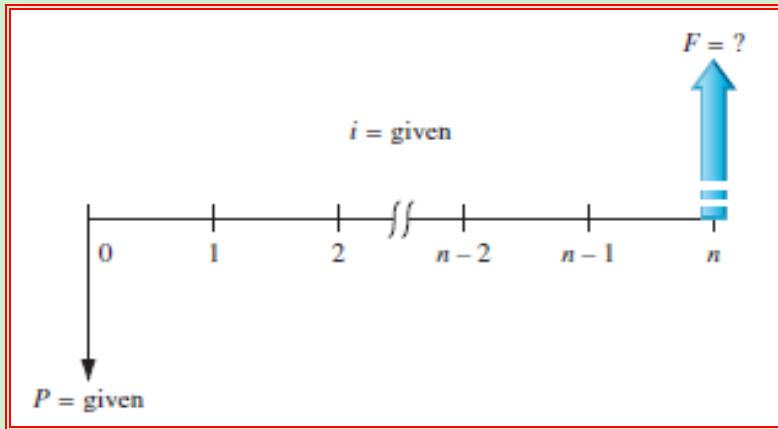
For an economically justified project

$$\text{ROR} \geq \text{MARR} > \text{WACC}$$

Single Payment Factors (F/P and P/F)

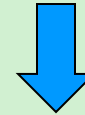
Single payment factors involve only **P** and **F**.

Cash flow diagrams are as follows:



Formulas are as follows:

$$F = P(1 + i)^n$$



$$P = F[1 / (1 + i)^n]$$

Terms in parentheses or brackets are called *factors*. Values are in tables for i and n values

Factors are represented in *standard factor notation* such as $(F/P, i, n)$,

where letter to left of slash is what is sought; letter to right represents what is given

F/P and P/F for Spreadsheets

Future value F is calculated using FV function:

$$= \text{FV}(i\%,n,,P)$$

Present value P is calculated using PV function:

$$= \text{PV}(i\%,n,,F)$$

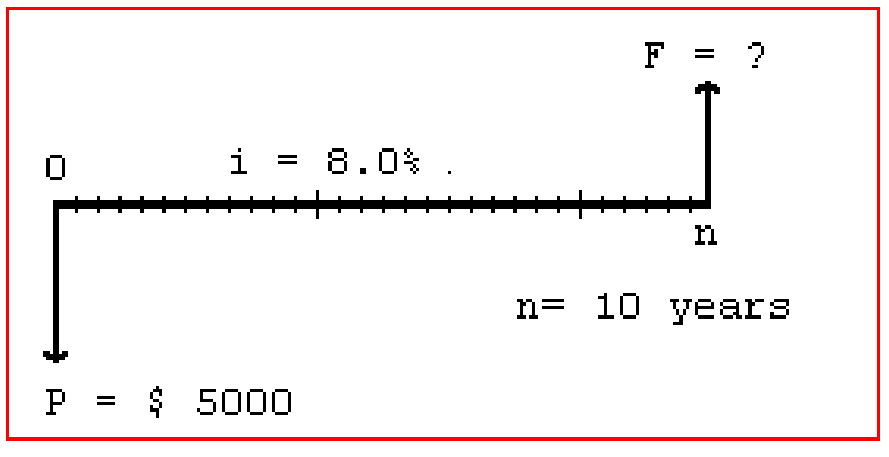
Note the use of double commas in each function

Example: Finding Future Value

A person deposits \$5000 into an account which pays interest at a rate of 8% per year. The amount in the account after 10 years is closest to:

- (A) \$2,792 (B) \$9,000 (C) \$10,795 (D) \$12,165

The cash flow diagram is:



Solution:

$$\begin{aligned} F &= P(F/P, i, n) \\ &= 5000(F/P, 8\%, 10) \\ &= 5000(2.1589) \\ &= \$10,794.50 \end{aligned}$$

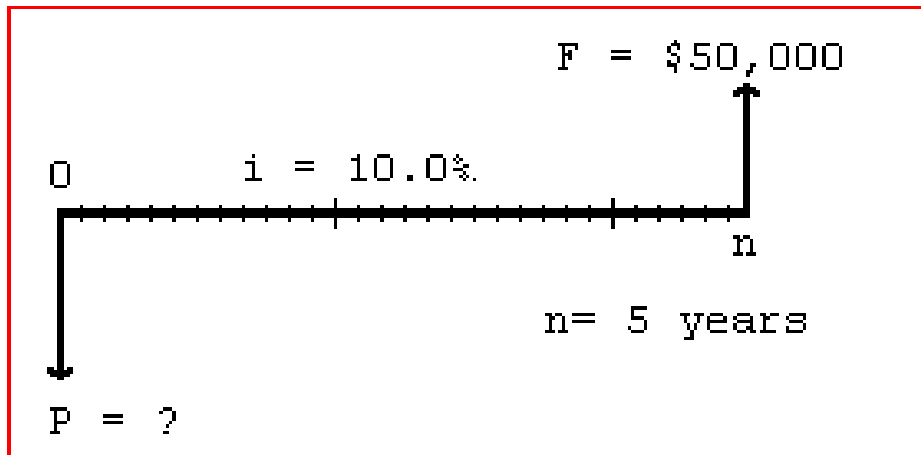
Answer is (C)

Example: Finding Present Value

A small company wants to make a single deposit now so it will have enough money to purchase a backhoe costing \$50,000 five years from now. If the account will earn interest of 10% per year, the amount that must be deposited now is nearest to:

- (A) \$10,000 (B) \$ 31,050 (C) \$ 33,250 (D) \$319,160

The cash flow diagram is:



Solution:

$$\begin{aligned} P &= F(P/F, i, n) \\ &= 50,000(P/F, 10\%, 5) \\ &= 50,000(0.6209) \\ &= \$31,045 \end{aligned}$$

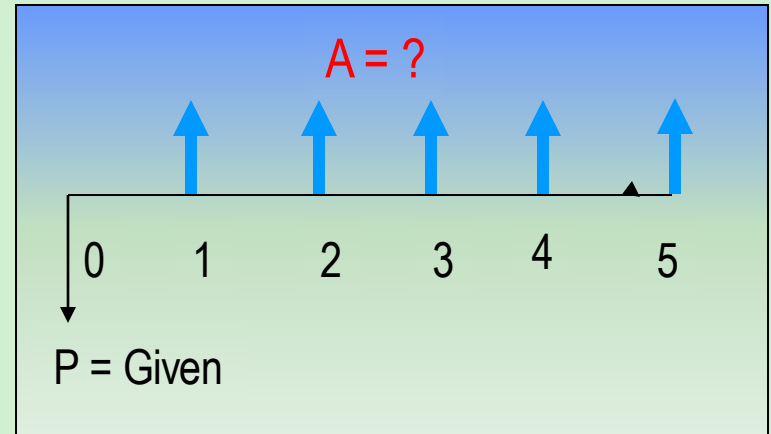
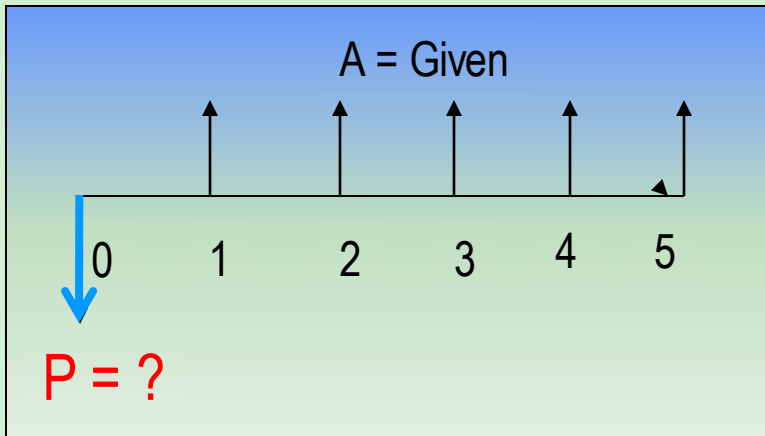
Answer is (B)

Uniform Series Involving P/A and A/P

The uniform series factors that involve **P** and **A** are derived as follows:

- (1) Cash flow occurs in **consecutive** interest periods
- (2) Cash flow amount is **same** in each interest period

The cash flow diagrams are:



$$P = A(P/A, i, n) \longleftarrow \text{Standard Factor Notation} \longrightarrow A = P(A/P, i, n)$$

Note: P is one period **Ahead** of first A value

Example: Uniform Series Involving P/A

A chemical engineer believes that by modifying the structure of a certain water treatment polymer, his company would earn an extra \$5000 per year. At an interest rate of 10% per year, how much could the company afford to spend now to just break even over a 5 year project period?

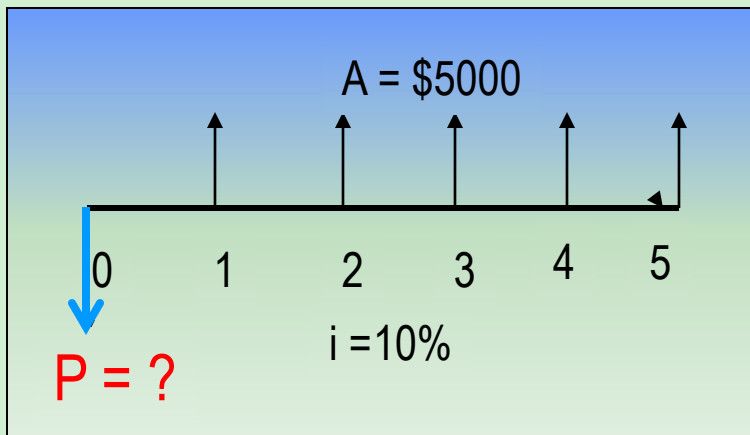
(A) \$11,170

(B) 13,640

(C) \$15,300

(D) \$18,950

The cash flow diagram is as follows:



Solution:

$$\begin{aligned} P &= 5000(P/A, 10\%, 5) \\ &= 5000(3.7908) \\ &= \$18,954 \end{aligned}$$

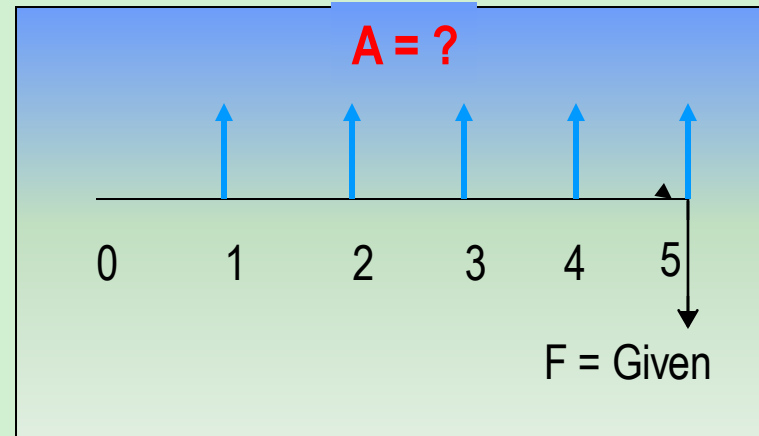
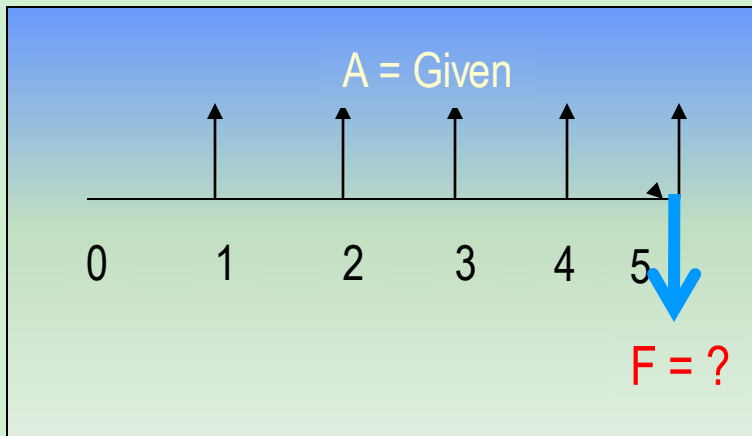
Answer is (D)

Uniform Series Involving F/A and A/F

The uniform series factors that involve **F** and **A** are derived as follows:

- (1) Cash flow occurs in **consecutive** interest periods
- (2) Last cash flow occurs in **same** period as F

Cash flow diagrams are:



$F = A(F/A, i, n)$
←
 Standard Factor Notation
 →
 $A = F(A/F, i, n)$

Note: F takes place in the **same** period as last A

Example: Uniform Series Involving F/A

An industrial engineer made a modification to a chip manufacturing process that will save her company \$10,000 per year. At an interest rate of 8% per year, how much will the savings amount to in 7 years?

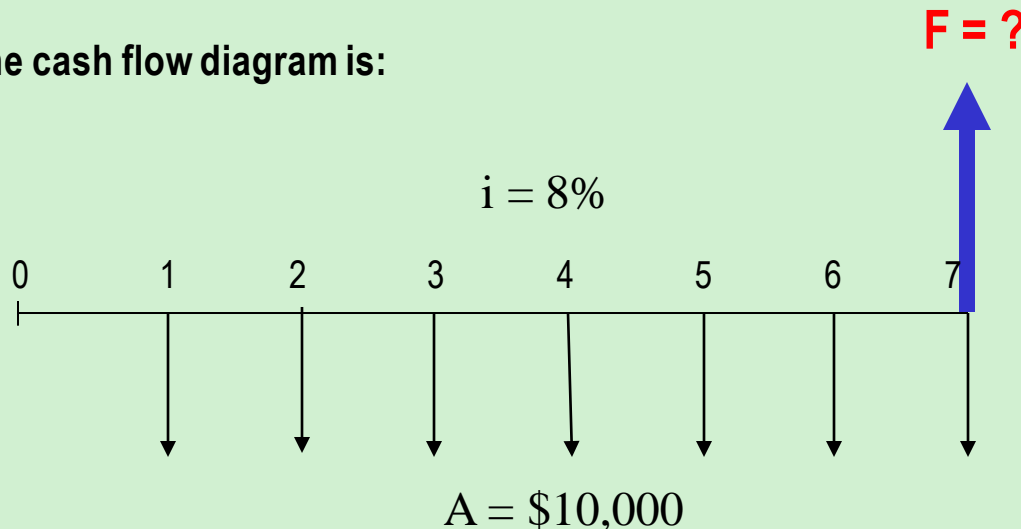
(A) \$45,300

(B) \$68,500

(C) \$89,228

(D) \$151,500

The cash flow diagram is:



Solution:

$$\begin{aligned} F &= 10,000(F/A, 8\%, 7) \\ &= 10,000(8.9228) \\ &= \$89,228 \end{aligned}$$

Answer is (C)

Factor Values for Untabulated i or n

3 ways to find factor values for untabulated i or n values

- ✳ Use formula
- ✳ Use spreadsheet function with corresponding P , F , or A value set to 1
- ✳ Linearly interpolate in interest tables

Formula or spreadsheet function is fast and accurate
Interpolation is only approximate

Example: Untabulated i

Determine the value for (F/P, 8.3%,10)

Formula: $F = (1 + 0.083)^{10} = 2.2197$ ← OK

Spreadsheet: $=FV(8.3\%,10,,1) = 2.2197$ ← OK

Interpolation:

8%	-----	2.1589
8.3%	-----	x
9%	-----	2.3674

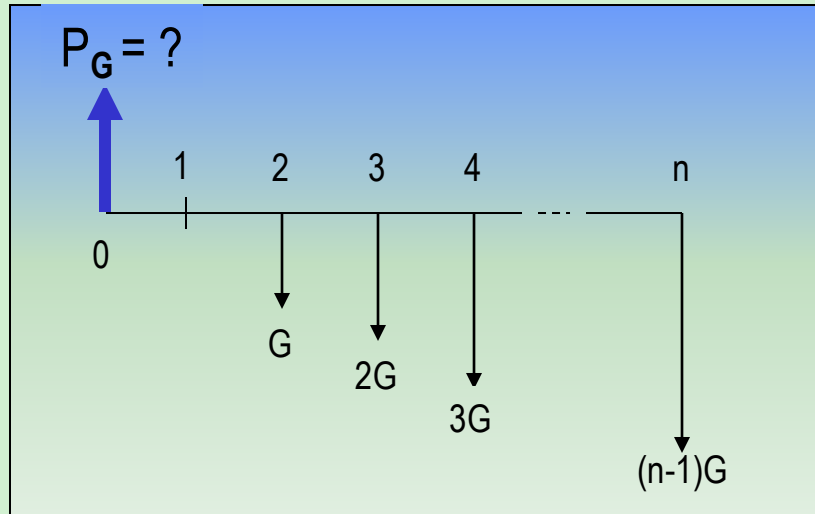
$x = 2.1589 + [(8.3 - 8.0)/(9.0 - 8.0)][2.3674 - 2.1589]$
 $= 2.2215$ ← (Too high)

Absolute Error = 2.2215 - 2.2197 = 0.0018

Arithmetic Gradients

Arithmetic gradients *change* by the *same amount* each period

The cash flow diagram for the P_G of an arithmetic gradient is:



Standard factor notation is

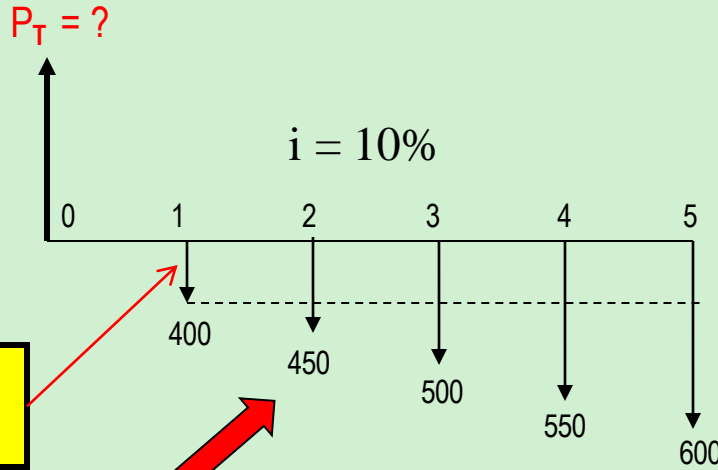
$$P_G = G(P/G, i, n)$$

G starts between periods 1 and 2
(not between 0 and 1)

This is because cash flow in year 1 is usually not equal to G and is handled separately as a *base amount* (shown on next slide)

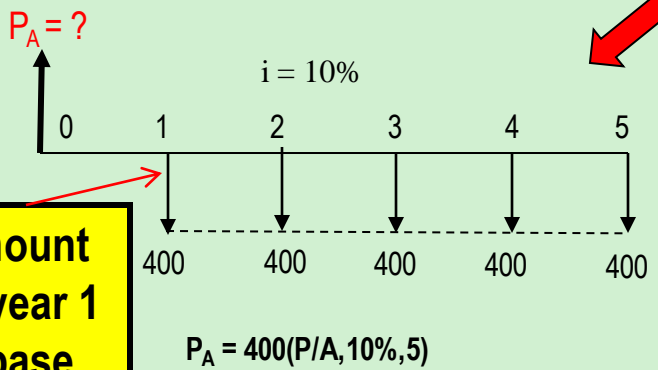
Note that P_G is located Two Periods Ahead of the first change that is equal to G

Typical Arithmetic Gradient Cash Flow



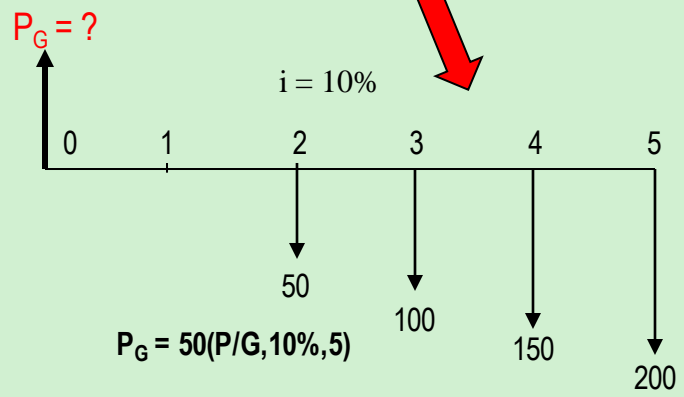
Amount in year 1 is base amount

This diagram = this base amount plus this gradient



Amount in year 1 is base amount

$$P_A = 400(P/A, 10\%, 5)$$

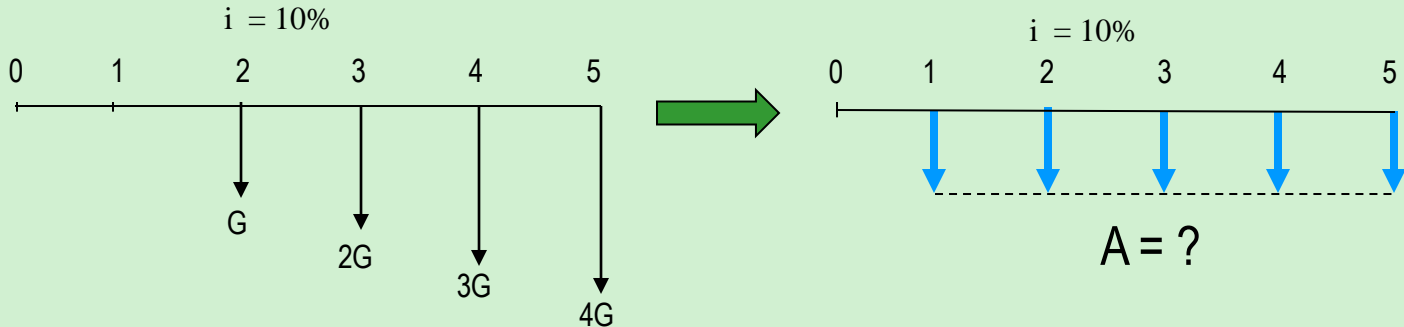


$$P_G = 50(P/G, 10\%, 5)$$

$$P_T = P_A + P_G = 400(P/A, 10\%, 5) + 50(P/G, 10\%, 5)$$

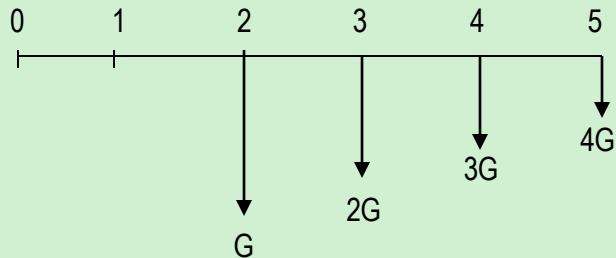
Converting Arithmetic Gradient to A

Arithmetic gradient can be converted into equivalent A value using $G(A/G, i, n)$



General equation when base amount is involved is

$$A = \text{base amount} + G(A/G, i, n)$$



For decreasing gradients,
change plus sign to minus

$$A = \text{base amount} - G(A/G, i, n)$$

Example: Arithmetic Gradient

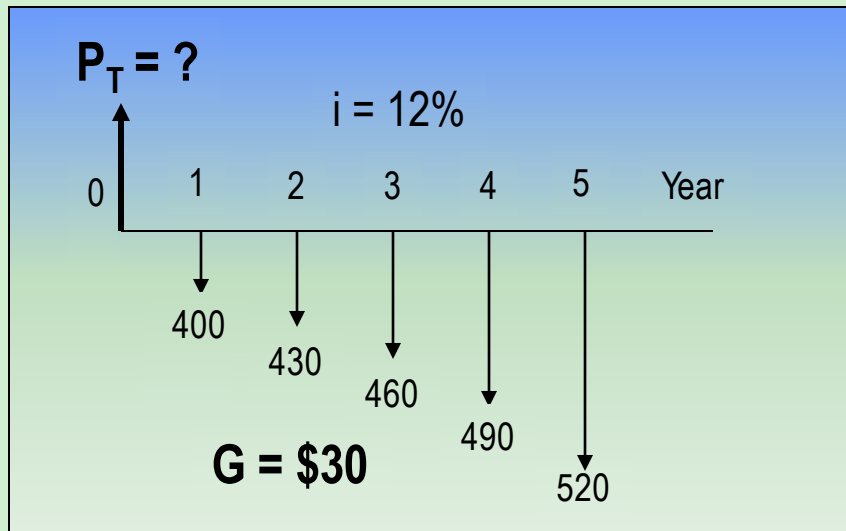
The present worth of \$400 in year 1 and amounts increasing by \$30 per year through year 5 at an interest rate of 12% per year is closest to:

(A) \$1532

(B) \$1,634

(C) \$1,744

(D) \$1,829



Solution:

$$\begin{aligned} P_T &= 400(P/A, 12\%, 5) + 30(P/G, 12\%, 5) \\ &= 400(3.6048) + 30(6.3970) \\ &= \$1,633.83 \end{aligned}$$

Answer is (B)

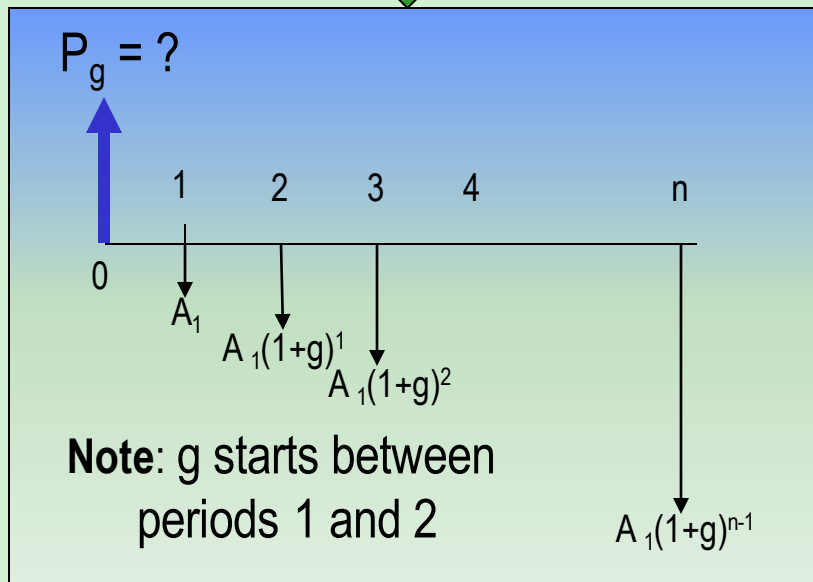
The cash flow could also be converted into an **A** value as follows:

$$\begin{aligned} A &= 400 + 30(A/G, 12\%, 5) \\ &= 400 + 30(1.7746) \\ &= \$453.24 \end{aligned}$$

Geometric Gradients

Geometric gradients change by the **same percentage** each period

Cash flow diagram for present worth
of geometric gradient



There are **no tables** for geometric factors

Use following equation for $g \neq i$:

$$P_g = A_1 \{1 - [(1+g)/(1+i)]^n\} / (i-g)$$

where: A_1 = cash flow in period 1
 g = rate of increase

$$\text{If } g = i, P_g = A_1 n / (1+i)$$

Note: If g is **negative**, change signs in front of both g values

Example: Geometric Gradient

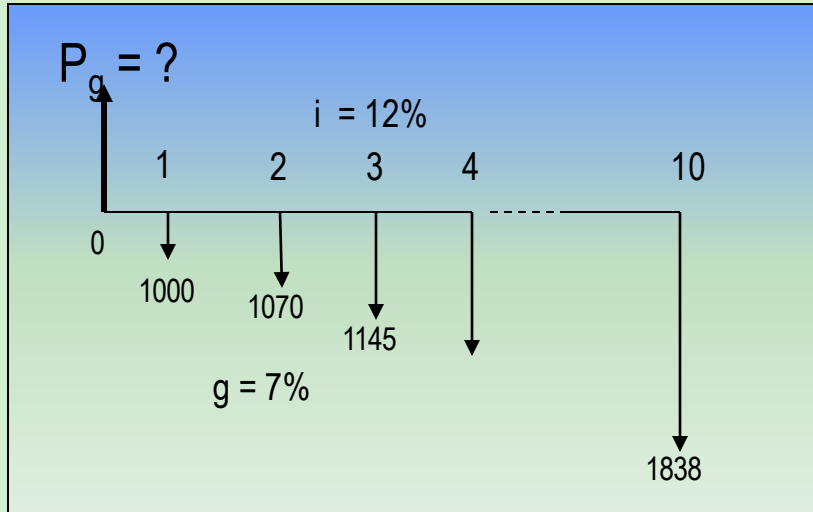
Find the present worth of \$1,000 in year 1 and amounts increasing by 7% per year through year 10. Use an interest rate of 12% per year.

(a) \$5,670

(b) \$7,333

(c) \$12,670

(d) \$13,550



Solution:

$$P_g = 1000[1-(1+0.07/1+0.12)^{10}]/(0.12-0.07) \\ = \$7,333$$

Answer is (b)

To find A, multiply P_g by $(A/P, 12\%, 10)$

Unknown Interest Rate i

Unknown interest rate problems involve solving for i , given n and 2 other values (P , F , or A)

(Usually requires a trial and error solution or interpolation in interest tables)

Procedure: Set up equation with all symbols involved and solve for i

A contractor purchased equipment for \$60,000 which provided income of \$16,000 per year for 10 years. The annual rate of return of the investment was closest to:

(a) 15%

(b) 18%

(c) 20%

(d) 23%

Solution:

Can use either the P/A or A/P factor. Using A/P :

$$60,000(A/P, i\%, 10) = 16,000$$

$$(A/P, i\%, 10) = 0.26667$$

From A/P column at $n = 10$ in the interest tables, i is between 22% and 24% **Answer is (d)**

Unknown Recovery Period n

Unknown recovery period problems involve solving for n, given i and 2 other values (P, F, or A)

(Like interest rate problems, they usually require a trial & error solution or interpolation in interest tables)

Procedure: Set up equation with all symbols involved and solve for n

A contractor purchased equipment for \$60,000 that provided income of \$8,000 per year. At an interest rate of 10% per year, the length of time required to recover the investment was closest to:

- (a) 10 years (b) 12 years (c) 15 years (d) 18 years

Solution: Can use either the P/A or A/P factor. Using A/P:

$$60,000(A/P, 10\%, n) = 8,000$$

$$(A/P, 10\%, n) = 0.13333$$

From A/P column in $i = 10\%$ interest tables, n is between 14 and 15 years **Answer is (c)**

Summary of Important Points

- ✦ In P/A and A/P factors, P is *one period ahead* of first A
- ✦ In F/A and A/F factors, F is in *same period* as last A
- ✦ To find untabulated factor values, best way is to use *formula or spreadsheet*
- ✦ For arithmetic gradients, gradient G starts between *periods 1 and 2*
- ✦ Arithmetic gradients have 2 parts, *base amount* (year 1) and *gradient amount*
- ✦ For geometric gradients, gradient g starts been *periods 1 and 2*
- ✦ In geometric gradient formula, A_1 is amount in *period 1*
- ✦ To find unknown i or n, *set up equation involving all terms* and solve for i or n